

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 064862

43

ORIGIN NEA-09

INFO OCT-01 ISO-00 EB-07 OMB-01 MC-02 ACDA-05 COME-00

TRSE-00 L-02 SS-15 NSC-05 AID-05 IGA-01 /053 R

DRAFTED BY NEA/ARP:GQLUMSDEN:CEJ

APPROVED BY NEA:FMDICKMAN

EB/OA/AVP:JGORDON

----- 055440

R 212317Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY DOHA

LIMITED OFFICIAL USE STATE 064862

E.O. 11652: N/A (DECON ON RECEIPT)

TAGS: EAIR, ETRD, QA

SUBJECT: QATAR ARMED FORCES INTEREST IN PURCHASE OF USED
BOEINGS

REF: DOHA 0315

1. YOU MAY TELL SHAIKH HAMAD WE HAVE FINALLY LOCATED TWO
USED BOEING 707-320C'S, AND YOU MAY GIVE HIM BALLPARK
FIGURES BOEING HAS SUPPLIED TO US REGARDING PRICE, FLYING
HOURS, AND COST OF SPARES AS WELL AS YEAR OF MANUFACTURE.
YOU MUST RPT MUST, HOWEVER, POINT OUT THAT (1) MARKET FOR
USED VERSIONS OF THESE CONVERTIBLE PASSENGER/CARGO AIRCRAFT
IS VERY ACTIVE, AND WE CANNOT RPT NOT GUARANTEE CONTINUED
AVAILABILITY OF TWO AIRCRAFT CITED; NOR (2) CAN WE GIVE
ANY ASSURANCES WHATSOEVER THAT ANY NEGOTIATIONS IN WHICH
GOQ ENTERS FOR THESE PLANES WILL SHOW OWNER WILLING TO
SELL AT PRICES WE ARE QUOTING WHICH ARE ONLY REASONABLE
ESTIMATES. TO GET SPECIFIC ANSWERS TO THESE QUESTIONS GOQ
WILL HAVE TO GO DIRECTLY TO PRESENT OWNERS OF AIRCRAFT.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 064862

2. ONE 707-320C IS OWNED BY PANAM. IT WAS BUILT IN 1963,

HAS FLOWN APPROXIMATELY 40,000 HOURS, AND WOULD SELL FOR ABOUT DOLS 5 MILLION. FOR FURTHER INFORMATION GOQ SHOULD CONTACT MR. WILLIAM BATH AT PAA HOME OFFICE IN NEW YORK.

HOWEVER, WE WILL MAKE INITIAL RPT INITIAL CONTACT WITH BATH FOR GOQ IF IT WISHES FIRST MOVE TO COME FROM HIM.

3. OTHER 707-320C IS OWNED BY QUANTAS. IT WAS BUILT IN 1967, HAS FLOWN APPROXIMATELY 25 OR 30 THOUSAND HOURS, AND WOULD SELL FOR ABOUT DOLS 7.5 MILLION. FOR FURTHER INFORMATION, GOQ SHOULD CONTACT MR. JOHN HOWELL AT QUANTAS HOME OFFICE IN SYDNEY.

4. FOR BOTH AIRCRAFT, FULL SPARE PARTS BACK UP WILL RUN ABOUT DOLS 1.5 MILLION OVER PURCHASE PRICE. BOEING SUGGESTS, HOWEVER, THAT SHOULD GOQ BUY ONE OF THESE AIRCRAFT, IT MAY WISH TO TAKE CONSIDERABLY SMALLER PACKAGE OF SPARES AND CONTRACT MAJOR SERVICE AND MAINTENANCE WORK TO LOCAL MIDDLE EAST AIRLINE SUCH AS MEA OR KAC, WHICH OPERATES LIKE AIRCRAFT. FOR THIS REASON, COMBINED WITH PLANE'S EASY CARGO CONVERTIBILITY, BOEING BELIEVES 320C IS PROPER EQUIPMENT FOR GOQ TO BE LOOKING AT FOR PURPOSES STATED.

5. ALTHOUGH AS WE HAVE EXPLAINED, WE WILL BE HAPPY TO MAKE INITIAL CONTACT WITH PAA, GOQ WILL HAVE TO FOLLOW UP THESE LEADS ON ITS OWN. ADDITIONALLY, SHOULD SHAIKH HAMAD WISH, WE CAN DISSEMINATE THIS TRADE OPPORTUNITY PUBLICLY THROUGH THE DEPT OF COMMERCE. YOU SHOULD MAKE SURE HE UNDERSTANDS THAT WHAT WE HAVE HERE IS COMMERCIAL AND NOT RPT NOT FMS TRANSACTION. INGERSOLL

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY PROCUREMENT, AIRCRAFT
Control Number: n/a
Copy: SINGLE
Draft Date: 21 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MartinML
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE064862
Document Source: CORE
Document Unique ID: 00
Drafter: GQLUMSDEN:CEJ
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750101-0313
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750326/aaaaaxcv.tel
Line Count: 92
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 DOHA 0315
Review Action: RELEASED, APPROVED
Review Authority: MartinML
Review Comment: n/a
Review Content Flags:
Review Date: 03 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 JUL 2003 by ShawDG>; APPROVED <12 NOV 2003 by MartinML>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: QATAR ARMED FORCES INTEREST IN PURCHASE OF USED BOEINGS
TAGS: EAIR, ETRD, QA
To: DOHA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006